



Agenda

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Introduction

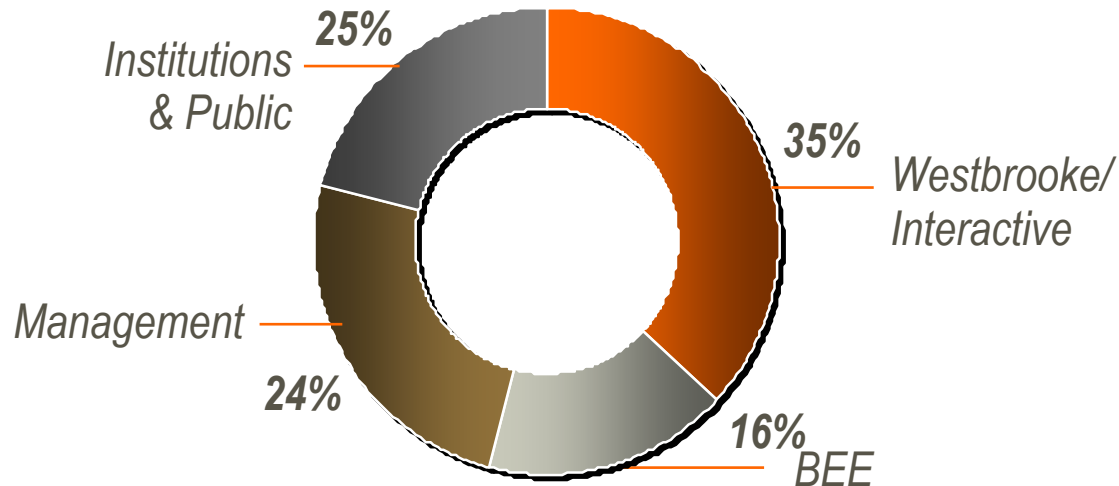
- Newly enlarged Buildmax is one of Africa's leading opencast coal mining services group – on track to become the largest
 - Diesel Power is one of the most respected names in opencast coal mining in South Africa
 - The group has strong decentralised operational management teams
 - At end Q1 Buildmax on track to meet forecast revenue
 - The physical demand for coal as a relatively cheap source of energy, both locally and internationally, is set to continue
 - Buildmax derives significant long term growth from the demand for coal without the risk of coal price fluctuations
 - The shortage of equipment and skills to mine the vast coal reserves in South Africa and elsewhere presents a unique opportunity for long term profitable growth
 - Mining legislation in South Africa favours BEE junior mining companies and therefore contractors as contractors have the equipment and skills
 - Located in the economic hub of South Africa, Buildmax's construction material operations with their newly acquired BEE status stand to benefit from the infrastructure spending boom taking place
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Capital Raising



Successful Capital Raising and Listing

- Reverse listed 2 April 2008
- Amount raised by private placement and BEE issue R311,2 million
 - 138,9 million shares at subscription price of R1.80 per share
 - 40 million shares to BEE at R1.53 per Buildmax share (85% of subscription price)
- As there was sufficient demand, Buildmax raised an additional R50 million by issue of additional shares at R1.80 per share
- Total shares in issue – 932,6 million on a fully diluted basis
- Average number of shares traded per day since reverse listing is approximately 775 000
- Approximately 7% of issued shares held by international investors



Operating Structure



Operating Structure

Equipment & Services

Opencast Coal Mining,
Earthworks &
Rehabilitation

Equipment Sales &
Rental

Diesel Power

Vukuza

Construction Materials

Aggregates &
Quarries

Crushco

Alfa

Verlesha

Mystic Blue

Bricks & Blocks

Columbia DBL

Cast

Watson

Building Materials

Wit Deep

BSB

S Burde

Kensmark

Watertite

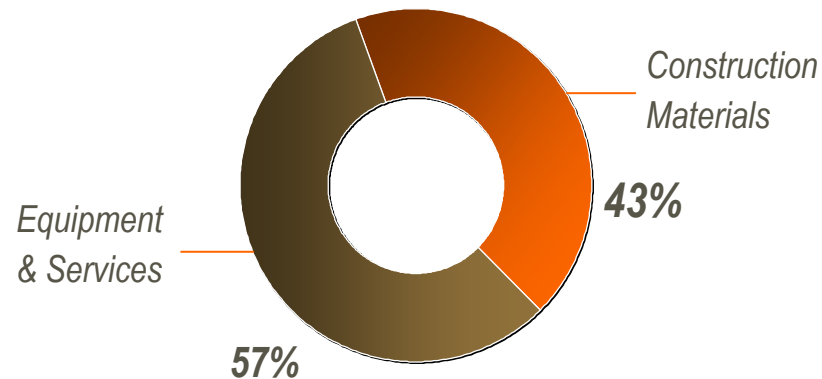
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Contribution by Business Unit

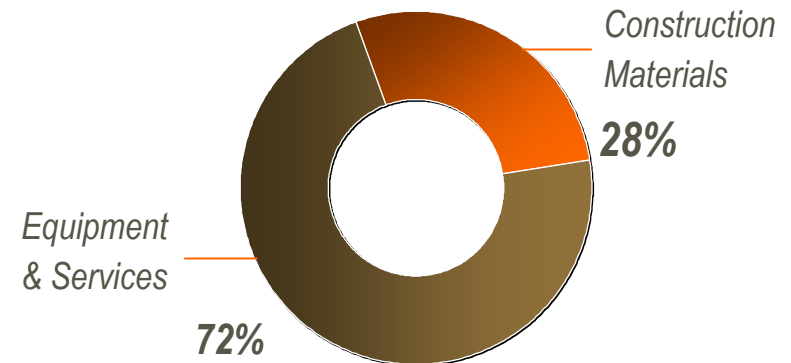
Pro-forma 12 month forecast to February 2009

Turnover	R1,7 billion
EBITDA	R491 million

Divisional contribution to revenue:



Divisional contribution to EBITDA:



Equipment & Services



Industry Overview – Equipment & Services

- Coal is the world's fastest growing fuel with reserves well in excess of oil and gas
- South Africa is the world's 5th largest producer of coal
- South Africa has the 6th largest reserves in the world
- Approximately 50% of coal produced in South Africa comes from opencast mines
- In 2006 and 2007 approximately 250 Mt of saleable coal was produced
 - 28% was exported
 - 44% used by electricity sector
 - 18% used by synthetic fuels sector
 - 4% used by industrial sector
 - 2% used by metallurgical industry
 - 3% bought by merchants
- Almost 90% of saleable coal is supplied by mines controlled by the five largest mining groups (Anglo, BHP, Sasol, Exxaro, Xstrata)
- Shift to BEE mining companies – with the creation of Exxaro BEE miners now control more than 40% of South Africa's coal production.

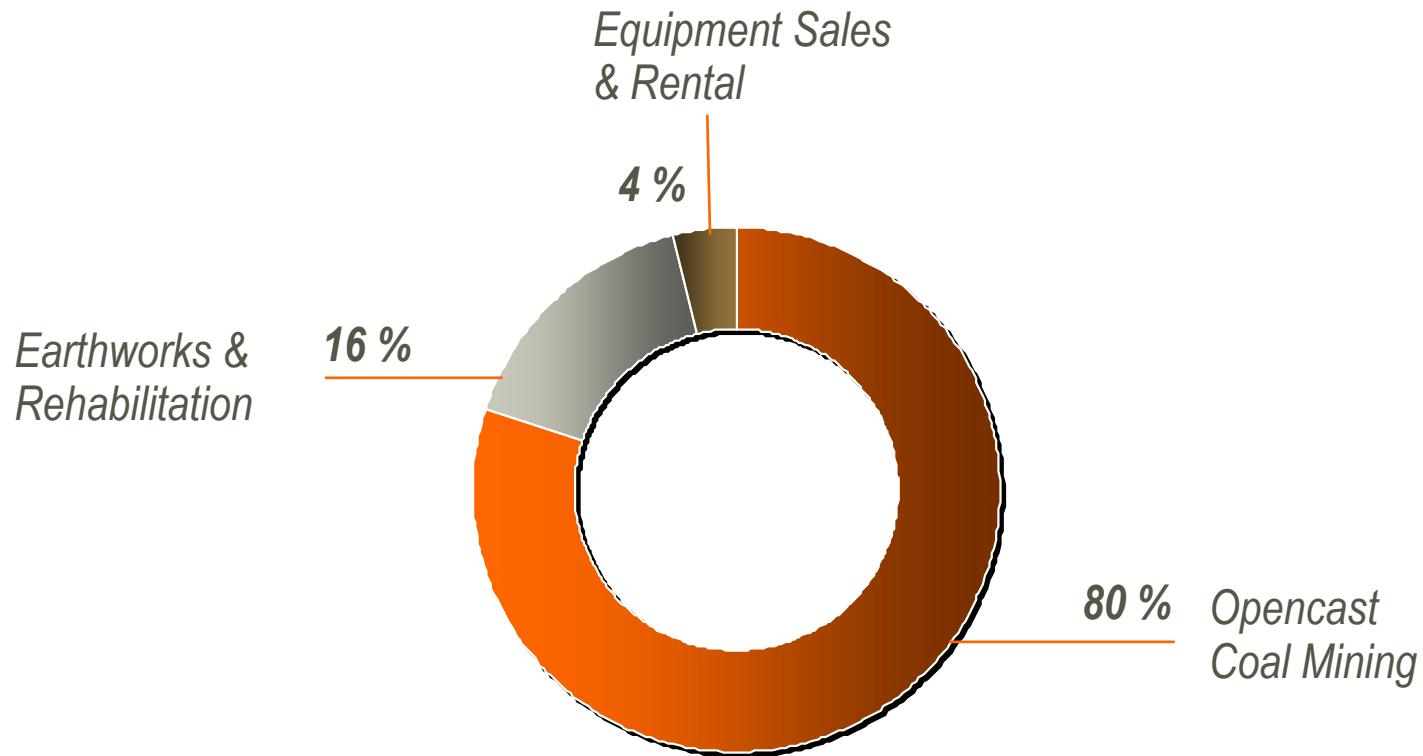
Prospects – Equipment & Services

- Eskom's coal stock piles currently remain at low levels relative to requirements
- Increased demand for coal due to additional capacity and re-commissioning of mothballed power stations
- China is a net importer of coal and will require additional resources as energy requirements continue to grow
- Chief constraint to growth in mining sector – scarcity of equipment
- Fleet of over 700 heavy duty, plant & LDV's makes Diesel Power and Vukuza one of the biggest in South Africa
- Key clients continue to increase investments and announce new projects both to supply Eskom and the export market
- Richards Bay Coal Terminal is increasing capacity from 70Mt per annum to 90Mt per annum to cope with export demand
- Most new export allotment to go to BEE companies

Redressing of South Africa's historic underinvestment in power generation offers exceptional growth opportunity

Operational Review – Equipment & Services

Revenue by Division – February 2009



Operational Review – Equipment & Services

Opencast Coal Mining

- Diversified customer base - currently 21 contracts with 9 mining companies on 12 mines
- Exxaro, Xstrata, Anglo Coal and Glencore/Shanduka account for approximately 60% of revenue
- Expect to increase contracts and customer base to 12 mining companies by February 2009 in line with strategy to grow revenue and diversify customer base
- Currently the second largest opencast coal mining services group but largest empowered group – objective to become the largest in medium term
- Diesel Power has extremely strong brand and recognition in the industry
- Revenue at end of first quarter of the year is ahead of target notwithstanding abnormally high rainfall in March
- The group assumes no geological risk
- Changes to contract pricing being introduced to reduce risk on certain variable costs
- Hard rock opencast mining projects being investigated and profit sharing models with junior miners being investigated

Operational Review – Equipment & Services

Earthworks, Rehabilitation and Plant Hire

- Split between mining earthworks and construction earthworks is approximately 50/50
- Revenue at end of first quarter is ahead of target
- Mining earthworks provide strong growth opportunity
- Approximately R1 billion in rehabilitation provisions on balance sheets of major mining houses – estimated that approximately 50 mines need to be rehabilitated in Mpumalanga alone and Diesel Power and Vukuza will get an increasing share of this market as DME increases pressure on the mining companies
- Vukuza provides opencast mining services and equipment hire to various clay brick manufacturers in Gauteng and Mpumalanga
- Certain plant hire contracts have been in existence since 1998

Construction Materials



Industry Overview – Construction Materials

- Total value of construction in South Africa estimated at R150 billion p.a.
- 80% of civil construction spending driven by government
- Civil construction projects largely immune to short-term economic volatility – long-term, government-funded
- Public sector investment set to rise to 7% of GDP in 2010, private sector investment 16%
- Chronic underinvestment in SA infrastructure over past two decades means that there is massive spending on roads, sanitation and water services as government tries to play catch up
- AsgiSA growth objectives:
 - Gross Fixed Capital Formation (“GFCF”) 18% of GDP to 25% by 2014
 - Boost GDP growth to 6% p.a. between 2010 and 2014
- Eskom to spend R346 billion in next 5 years and an estimated R1,3 trillion over 20 years
- Spending by other parastatals is being boosted by large multi billion capital infrastructure projects such as airport upgrades and expansion (ACSA) and expansion of the rail network (Transnet)

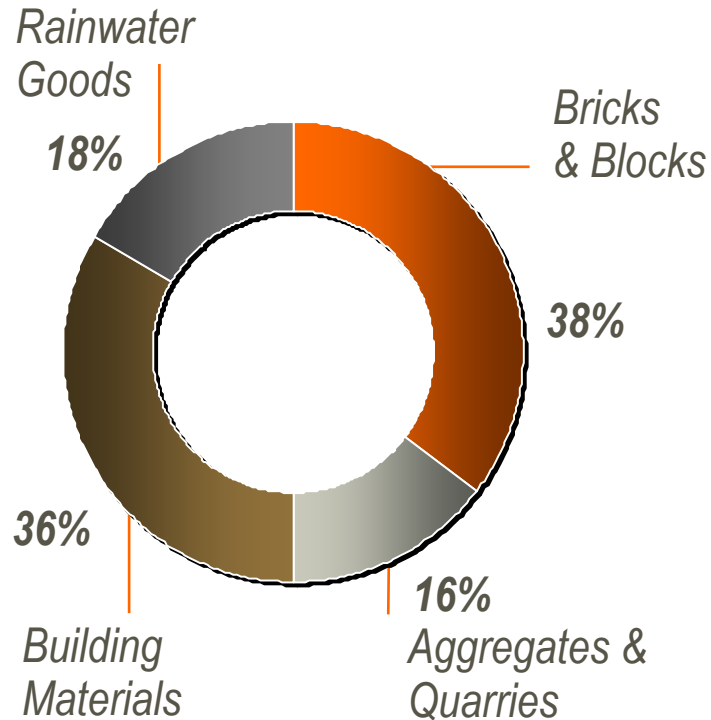
Prospects – Construction Materials

- Despite a noticeable slowdown in private sector investment, infrastructure spending, funded primarily by government continues to gain momentum
- Recent interest rate hikes have affected the residential construction market adversely resulting in revenue being behind target for the first quarter
- BEE credentials give the group access to government funded infrastructure projects such as roads, airport upgrades, Gautrain etc
- Major construction companies reporting massive increases in order books for civil construction projects, non residential and low-cost/subsidised housing projects (PPP projects are proving extremely successful and are opening avenues for more work)
- Major infrastructure projects announced are immune to interest rate movements
- Investment for 2010 World Cup

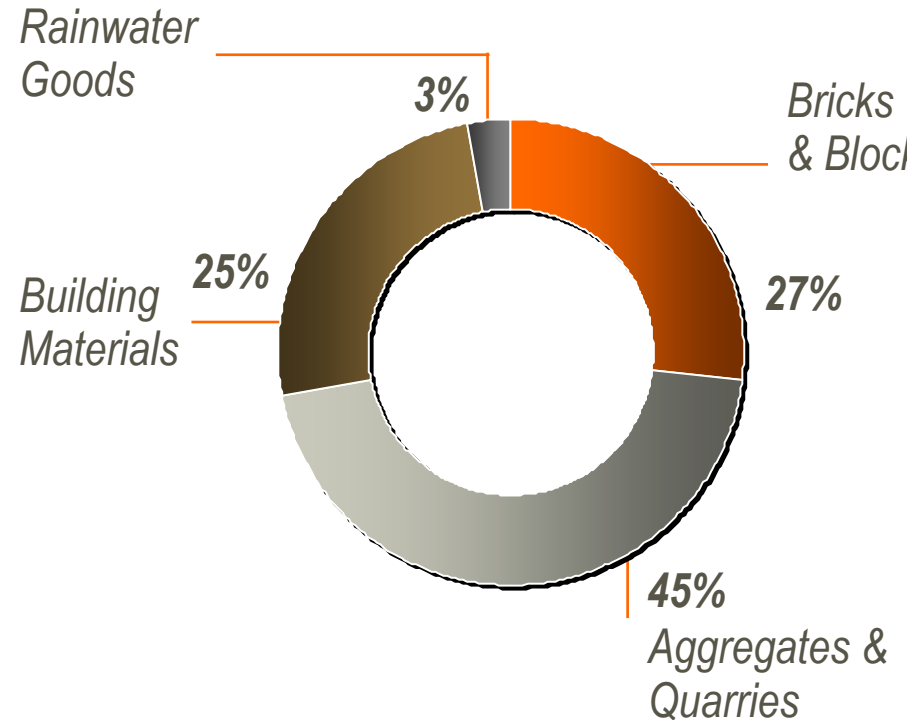
Government's commitment to address the underinvestment in infrastructure coupled with accelerated roll out of low-cost housing should compensate for slowdown in private sector spending

Operational Review – Construction Materials

Revenue by Division – February 2009



EBITDA by Division – February 2009



Operational Review – Construction Materials

Aggregates & Quarries

- Crushco is the largest river sand producer in Gauteng
- Dependence on group companies for distribution is decreasing (down from 40% to 30% of sales)
- Product quality is being improved to cater for infrastructure spending, particularly roads

Bricks & Blocks

- Negative growth in Western Cape market has necessitated cost cutting
- Watson Concrete order book stands at equivalent of 6 months revenue
- Watson Concrete production efficiencies still below group average but productivity has doubled since taking control
- Cast newly commissioned plant now producing at full capacity
- Cast order book for kerbs extremely strong

Building Materials

- Product range expanded at BSB to offer complete range for builders
- S Burde, Kensmark and Watertite trading ahead of budget for year to date but not considered core

Financial Overview



Forecast Highlights – 12 months to February 2009

R million	Buildmax Equipment & Services	Buildmax Construction Materials	Buildmax Group
Turnover	978,0	725,5	1 703,5
EBITDA	352,9	138,6	491,5
PBT	159,7	119,0	278,7
PAT	115,0	85,6	200,6
HEPS (cents)			22,5
<i>Contribution to group revenue (%)</i>	57,4	42,6	
<i>Contribution to group EBITDA (%)</i>	71,8	28,2	
<i>Contribution to group PBT (%)</i>	57,3	42,7	
<i>EBITDA margin (%)</i>	36,1	19,1	28,9
<i>PBT margin (%)</i>	16,3	16,4	16,4

Capital Expenditure



Capital Expenditure

- The forecasts in the RLP assumed an investment in plant and equipment of approximately R360 million for the year ended 28 February 2009
- Increased demand for coal has resulted in requests for increased production from existing mining contracts
- The group has tendered for a number of new contracts which, if successful, will translate into significant additional revenue
- To cope with the increased demand additional capital expenditure of approximately R240 million is required for the year ended February 2009
- Most of the equipment has been acquired at favourable prices based on orders secured prior to the devaluation of the Rand, increases in the steel price and annual escalations from global suppliers of earth moving equipment

The group continues to make a significant investment in mining and earth moving equipment to cope with the unprecedented demand for coal mining services

Funding of Capital Expenditure

- Capital expenditure will be funded by commercial debt funding and the group's internal cash resources
- The majority of capital equipment acquired or to be acquired is for long term contracts from large established mining houses
- The group is highly cash generative at an operations level (cash generated from operations before capital expenditure is in excess of 90% of EBITDA) because the investment in working capital is relatively low at approximately 10% of revenue
- The group's cash flow also benefits from accelerated tax write offs for plant and equipment which will continue while the group acquires equipment.

The group is highly cash generative at an operations level as a high proportion of EBITDA translates into operating cash generated

Optimisation Projects



Optimisation Projects Underway

Key project is the consolidation of Diesel Power and Vukuza

	Equipment & Services	Construction Materials
Procurement	<ul style="list-style-type: none">■ Mining equipment, consumables and spares■ Insurance and banking	<ul style="list-style-type: none">■ Top 20 product lines, inter-group buying■ Insurance and banking
Shared Services	<ul style="list-style-type: none">■ Consolidate four workshops into two■ Health & Safety■ Training	<ul style="list-style-type: none">■ Consolidate two workshops■ Health & Safety■ Training
Asset Optimisation	<ul style="list-style-type: none">■ Drilling & blasting■ Transport/logistics■ IT Investment	<ul style="list-style-type: none">■ Fleet■ IT Investment

Risks



External Risks to Buildmax & Potential Impact on Revenue Forecast

	Equipment & Services	Construction Materials
	Risk factor	
Change in political leadership	■ Low	■ Low
Rising interest rates	■ Low	■ High
Delays in granting mining licenses	■ Low	■ Low
Abnormally high rainfall	■ Medium	■ Medium
Labour unrest	■ Medium	■ Medium
Interruption in power supply	■ Low	■ Medium
Equipment lead times increasing	■ Low	■ Low
Material shortages	■ Low	■ Low
Skilled labour shortages	■ Medium	■ Medium
Rising fuel prices	■ Low	■ Medium
Drop in coal prices	■ Low	■ Low

New Buildmax



Group management

Paul de Klerk (*B.Compt (Honours), CA(SA)*) (41) – CEO

- 15 years' industry experience
- Managing Director (previously Financial Director) of largest division of Iliad
– General Building Materials (*Turnover: R2,5 billion; Employees: 3 000; Outlets: 51*)
- Specialist in corporatising and integrating owner-managed businesses into a listed group

Herman Fourie (*B.Com, CA(SA)*) (37) – CFO

- 15 years' experience in both listed and unlisted companies
- Formerly Group FD of Shaft Sinkers for the last five years (*Turnover: R1 billion; Employees: 5 000*)

Group management (continued)

- Corporate office supported by teams of two private investment companies: Westbrooke and Interactive
- Westbrooke and Interactive are:
 - involved in setting strategic direction, financial disciplines, recruitment of key staff
 - assist in identifying, concluding and implementing additional acquisitions

- **Buildmax employs 2 500 people – including 600 contract workers**
- **Operating entities continue to be managed by existing management**
- **Key management of all businesses entered into long-term service and restraint contracts**
- **Management owns 24% of Buildmax**

Non-executive directors

Colin Brayshaw CA(SA) – Independent

- Former Chairman and managing partner of Deloitte
- Current non-executive directorships: Avusa, Coronation (Chairman), Highveld Steel and Vanadium, Johnnic Communications, Metmar, Shanduka Group, Universal Industries
- Previous directorships: AECI, Agre Insurance, AngloGold Ashanti, Anglo Platinum, Datatec, Freestone Property Holdings, Johnnic Holdings

Colin Wood CA(SA) – Independent

- Former Chairman of Boart Longyear, former Deputy Chairman of Anglo American Industrial Corporation
- Former FD, MD and later Chairman of LTA Group, now part of Aveng

Bulelani Ngcuka BProc, LLB, MA

- Chairman of Vuwa Investments, Basil Read and Top Fix
- Non-executive director of Growthpoint, Mutual & Federal, Transnet

David Lamola BA, MBL, CIS, Advance Diploma in Company Law – Independent

- Senior lecturer of finance and corporate governance at UNISA

Mark Matisonn CA(SA)

- Executive director of Westbrooke

Raymond Munitz CA(SA)

- Executive director of Interactive

Black Economic Empowerment

- Vuwa Investments is led by Bulelani Ngcuka
 - Chairman of Basil Read and Top Fix
 - Non-executive director of Transnet, Growthpoint and Mutual & Federal
- Holds 16% of Buildmax

Professional advisors

■ Placement agent	Deutsche Securities
■ Corporate advisor, legal advisor and sponsor	Java Capital
■ Competent person	Venmyn
■ Investor and corporate relations	Envisage
■ Legal advisors in respect of competition issues	Edward Nathan Sonnenbergs
■ Legal advisors in respect of mineral regulations	Werksmans
■ Reporting accountants and Buildmax auditors	PKF Inc.