



Interim Results for 6 months
ended August 2008







Highlights

- First interim results following acquisitions (2 April 2008)
 - Diesel Power; Buildco group of companies
- Integration of Diesel Power and Buildco
- Successful capital raising April 2008 – raised ± R300 million
- Post-period Brait acquisition of 24% of Buildmax
 - acquisition of existing shares and R200 million issue of new shares
- Diesel Power (one of the most respected names in opencast coal mining in SA) and Vukuza Earth Works trading exceptionally well
- Buildmax's *Mining Services* continues benefitting from demand for coal locally and internationally
- Buildmax's *Construction Materials* repositioned to target infrastructure spend – new product mix




Financial Highlights



Financial Highlights

+ 38% 	Revenue to R755 million
+ 91% 	EBITDA to R231 million
+ 69% 	PBT to R131 million
+ 64% 	HEPS to 11.8 cents
23%	Operating margin

Financial Highlights

	Number of shares in issue 907 million
	Order book R5 billion
	Cash generated from operations R209.2 million

Brait transaction



Salient features

- Brait subscribed for 133,3 million shares at aggregate price of R200 million
 - Subscription price of R1.50 per share represents 36% premium to 30 day VWAP
- Agreement entered into 24 October 2008, completed 19 November 2008
- Brait also entered agreements to acquire a further 120 million shares from existing shareholders at R1.10 per share
 - None of Vuwa Investments Group, Westbrooke, Interactive Capital, Paul de Klerk, Herman Fourie or Mike Watson sold any shares in terms of these transactions
- Brait is a public shareholder* and subscription shares will be issued in terms of general authority to issue shares
- Capital raised will be used primarily to reduce debt and pursue new business opportunities including acquiring capital equipment
- Partnership will enable Buildmax to pursue organic and acquisitive opportunities

**as defined in JSE Listings Requirements*

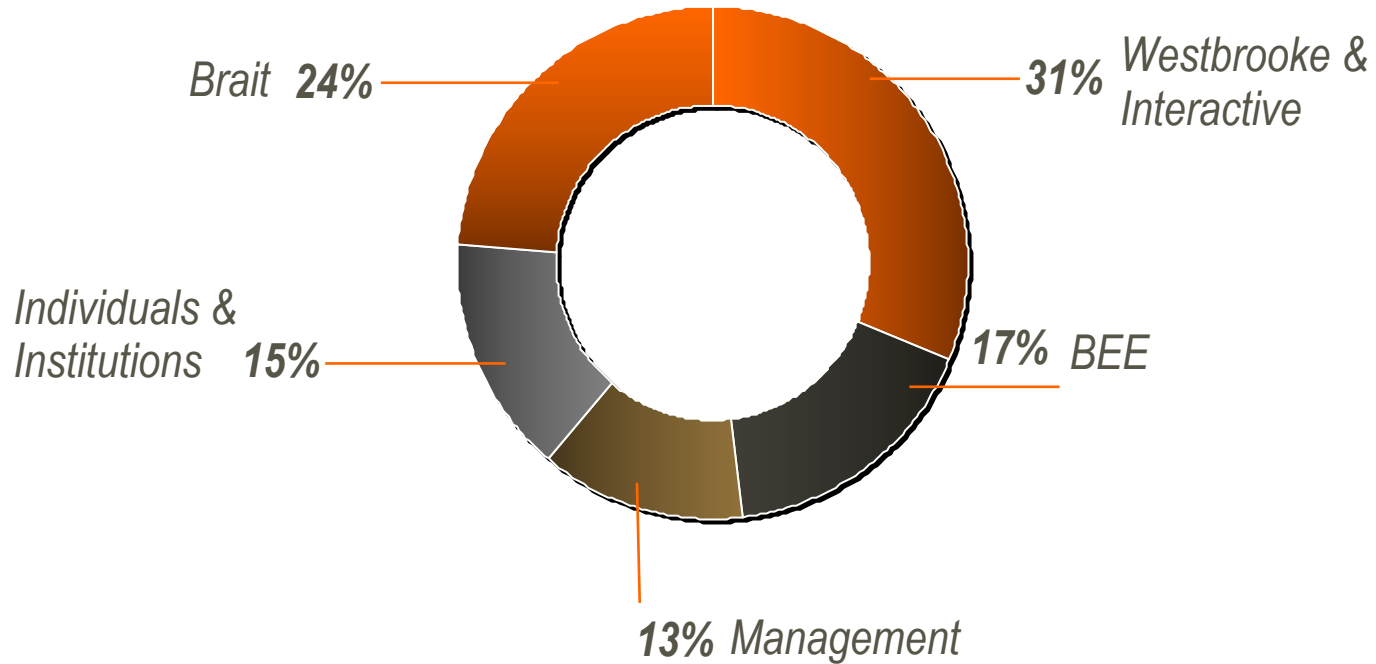
Financial effects

		Before issue	After issue	% change
Earnings per share	cents	12.6	11.9	(5.0%)
Headline earnings per share	cents	11.8	11.2	(5.6%)
Net asset value per share	cents	181.1	177.2	(2.2%)
Tangible net asset value per share	cents	46.0	59.4	28.9%

NOTES

- The pro forma financial effects are unaudited and have been prepared for illustrative purposes only.
- The figures set out in the before column have been extracted from the unaudited interim results for the six months ended 31 August 2008.
- The issue of the subscription shares is assumed to have been implemented on 1 March 2008.
- They have not been reviewed by the auditors.

Shareholding post subscription by Brait



Black Economic Empowerment



Black Economic Empowerment

- Vuwa Investments Group holds 15% of Buildmax
- Vuwa Investments Group is led by Bulelani Ngcuka
 - Chairman of Basil Read and Top Fix
 - Non-executive director of Transnet, Growthpoint, Mutual & Federal, City Lodge
- Retail BEE investors hold 2% of Buildmax

Total direct black equity holding in Buildmax totals 15%
BBBEE in subsidiary companies satisfies Mining Charter requirements

Capital Expenditure



Capital Expenditure

- RLP forecasts assumed investment in plant and equipment of \pm R360 million for the year to February 2009
- Increased demand for coal resulted in requests for increased production from existing and significant new mining contracts
- Additional capital expenditure of \pm R240 million-R300 million is therefore required for the year to February 2009
- 95% of capital expenditure is to expand coal mining operations
- Equipment acquired is deployed on existing and new contracts
- Most of the equipment was acquired at favourable prices and exchange rates prior to devaluation of the Rand
- Full benefit only to be realised in the years to Feb 2010 and beyond

Capital Expenditure (contd.)

- Strong growth has yielded a fleet with an average age of less than two years
- Formal preventative maintenance programmes ensure equipment life is extended without a decrease in reliability

Therefore

- Level of replacement CAPEX is expected to be relatively low in the next three years
- High level of expansionary CAPEX is not expected to recur

The group has made a significant investment in mining and earth moving equipment to accommodate demand for coal mining services

Funding of capital expenditure

- Capital expenditure will be funded by commercial debt funding and internal cash resources
- Majority of capital equipment acquired or to be acquired is for long-term contracts from large established mining houses
- Buildmax is highly cash generative at operations level (cash generated from operations before capital expenditure is in excess of 90% of EBITDA) - investment in working capital is relatively low
- Cash flow also benefits from accelerated tax write-offs for plant and equipment
- Cost of debt has increased as a result of global credit crisis

The group is highly cash generative at an operations level as a high proportion of EBITDA translates into operating cash generated

Review of Operations



Income Statement

	Unaudited six months ended 31 August 2008 R'000	Unaudited <i>Pro-forma</i> six months ended 31 August 2007 R'000	Audited Eleven months ended 29 February 2008 R'000
Revenue	755 336	548 506	111 543
EBITDA	230 838	121 064	6 012
Depreciation	(55 273)	(32 591)	(1 894)
PBIT	175 565	88 473	4 118
Net interest (paid)/received	(44 325)	(10 873)	863
Net profit before taxation ("PBT")	131 240	77 600	4 981
Taxation	(35 145)	(22 544)	1 849
Net profit after taxation	96 095	55 056	6 830
Outside shareholders' interest	185	–	–
Supplementary information			
EPS (cents)	12,6	7,2	16,3
HEPS (cents)	11,8	7,2	16,2
Shares in issue and to be issued ('000)			
– at end of the period	907 366	907 366	41 806
– weighted	763 106	763 106	41 806

Balance Sheet

	Unaudited at 31 August 2008 R'000	Audited at 29 February 2008 R'000
ASSETS		
Non-current assets		
Property, plant and equipment	1 234 251	12 288
Intangible assets	1 225 797	–
Deferred taxation	1 905	2 186
	2 461 953	17 285
Current assets		
Inventories	92 988	22 586
Trade and other receivables	330 109	18 921
Bank and cash	55 928	16 901
Taxation receivable	1 080	271
	480 105	58 679
	2 942 058	75 964
EQUITY AND LIABILITIES		
Ordinary shareholders' interests	1 643 614	53 826
Outside shareholders' interests	1 106	–
Total shareholders' interests	1 644 720	53 826
Non-current liabilities		
Interest-bearing liabilities	530 302	–
Deferred taxation	116 847	421
	647 149	421
Current liabilities		
Trade and other payables	249 690	21 481
Current portion of interest-bearing liabilities	307 200	19
Vendor liabilities	51 764	–
Taxation payable	41 535	217

Cash Flow Statement

	Unaudited six months ended 31 August 2008 R'000	Audited eleven months ended 29 February 2008 R'000
Operating activities		
Cash generated from operations	209 218	5 434
Net interest (paid)/received	(42 131)	863
Taxation paid	(4 811)	(474)
Cash flows from operating activities	162 276	5 823
Investing activities		
Cash flow from investing activities	(729 960)	(452)
Financing activities		
Net proceeds of shares issued	300 475	–
Net proceeds and payments of interest-bearing liabilities	175 658	709
Cash flows from financing activities	476 133	709
Net (decrease)/increase in cash and cash equivalents	(91 551)	6 080
Cash and cash equivalents at the beginning of the period	16 901	10 821
Cash acquired as part of business combinations	130 578	–
Cash and cash equivalents at the end of the period	55 928	16 901

Buildmax in the Value Chain



Mining Services				
	Diesel Power Vukuza			

Construction Materials				
Crushco Alfa Verlesha Mystic Blue	Crushco Alfa Verlesha	Crushco Alfa Verlesha	Crushco Alfa BSB Wit Deep	Crushco Alfa BSB Wit Deep

Diesel Power is also active in civils/bulk earthworks – comprising 11% of Mining Services’ revenue

Mining Services



Mining Services

		Unaudited six months ended 31 August 2008 R'000		Unaudited <i>pro-forma</i> six months ended 31 August 2007 R'000	Increase %
	% of total		% of total		
Revenue	68	512 825	56	307 113	67
EBITDA	80	184 080	65	78 832	134
PBIT	79	138 291	59	52 053	166
PBT	76	100 033	59	45 416	120

Operational Review

Opencast Coal Mining

- Diversified customer base:
 - 21 contracts
 - 9 mining companies
 - 12 mines
- Expected to increase to 12 mining companies by February 2009
- Exxaro, Xstrata, Anglo Coal and C.O.M.S account for approximately 60% of revenue
- Currently the second largest opencast coal mining services group but largest that is black empowered
- Diesel Power has extremely strong brand recognition in industry
- Revenue at end of period was ahead of target despite abnormally high rainfall in March 2008
- Diesel Power and Vukuza Earth Works assume no geological risk
- Changes to contract pricing being introduced to reduce risk on certain variable costs

Earthworks

- Mining Civils contribution increasing in line with stated objective
- Group integration has led to positive spin-off for *Construction Materials* with cross-selling of product range to client bases
 - e.g. Diesel Power introduced aggregates and quarries products to clients

Prospects

South Africa

- Ongoing demand demand for coal due to additional capacity at Eskom, re-commissioning of 'mothballed' power stations and new power stations
- Export markets for thermal coal remain stable in current commodities crisis – prices have come off in USD but weak currency benefits SA miners
- Opencast coal is cheaper to mine than underground coal – 50% of coal is from opencast mines
- Diesel Power and Vukuza Earth Works have a combined fleet of over 700 heavy duty, plant & LDV's, deep skills pool and leverage off Buildmax's capital raising ability
- Key clients are reviewing investments – benefit from weak Rand
- Profit sharing models with junior miners being investigated

Redressing of South Africa's historic underinvestment in power generation still offers growth opportunity

Prospects (contd.)

Dependence on coal in South Africa:

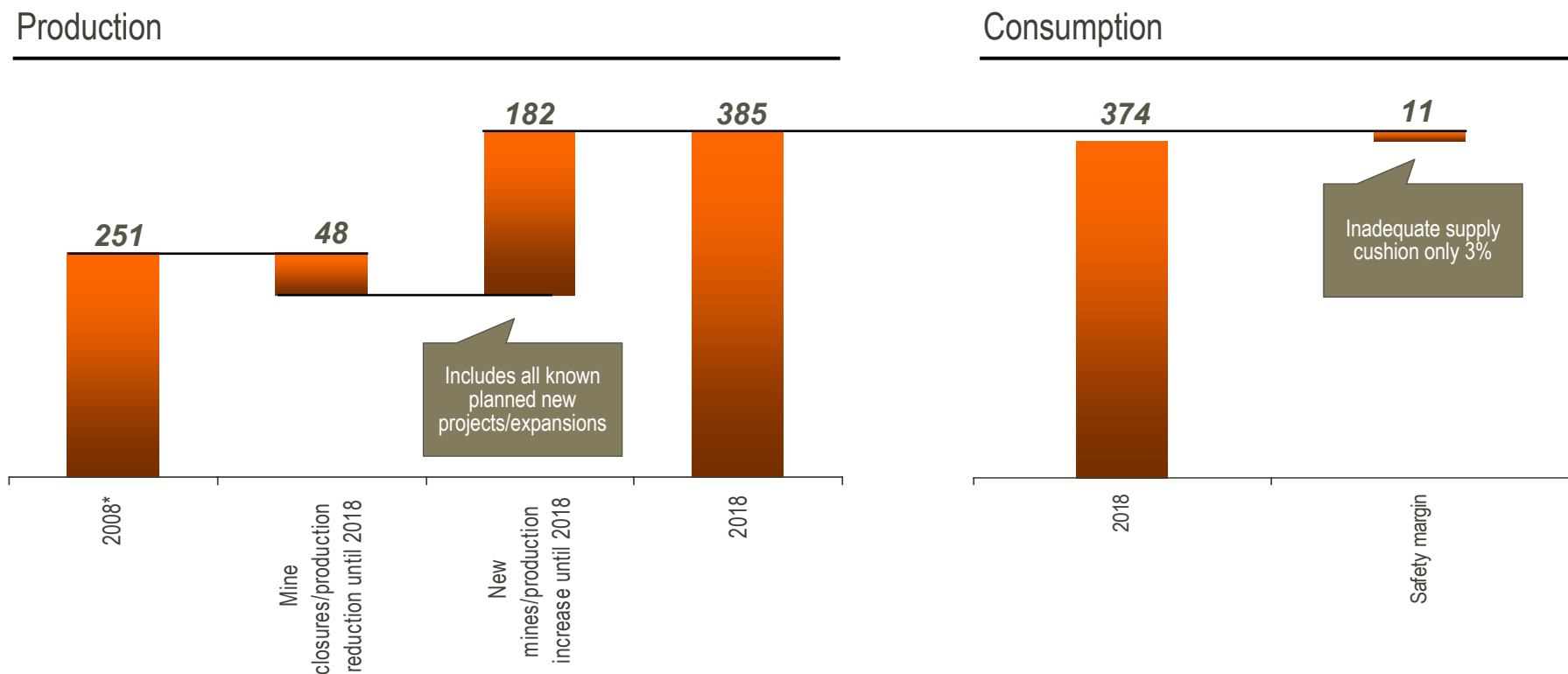
- 92% of energy (power generation) production
- >90% of carbon reductants in metallurgical industry
- >40% of petrol and diesel requirements (2007)
- >200 major chemicals for 1000s of carbon-based products

What makes South African coal attractive?

- Relatively easy and inexpensive to mine
- Steam coal price the cheapest in the world
- Cheap coal produces cheap electricity

Prospects (contd.)

Eskom's South African thermal coal forecast to 2018 / Mt



The difference between 2008 production and 2008 consumption will be covered by use of dumps and possible under utilisation of export capacity

International

- Richards Bay Coal Terminal is increasing capacity from 70Mt per annum to 90Mt per annum to accommodate export demand
 - Rail capacity expected to be a constraint
- Additional export capacity coming on stream through Durban and Maputo
- Most new export allotment to go to BEE companies
- China is a net importer of coal and will require additional resources as energy requirements continue to grow

Construction Materials



Construction Materials

		Unaudited six months ended 31 August 2008 R'000		Unaudited <i>pro-forma</i> six months ended 31 August 2007 R'000	Increase %
	% of total		% of total		
Revenue	32	242 511	44	241 393	–
EBITDA	20	46 758	35	42 232	11
PBIT	21	37 274	41	36 420	2
PBT	24	31 207	41	32 184	(3)

Operational Review

Aggregates & Quarries

- Crushco is the largest river sand producer in Gauteng
- Dependence on group companies for distribution is decreasing
- Product mix and quality improved to cater for infrastructure spending, particularly roads
- Management team bolstered

Bricks & Blocks

- Negative growth in Western Cape market necessitated cost-cutting
- Watson Concrete production efficiency doubled since take-over
- Cast's newly commissioned plant now producing at full capacity

The economic slowdown intensified competition and the unit was unable to pass on fuel price increases to customers

Building Materials

- S Burde, Kensmark and Watertite trading on budget for year to date
 - not considered core
- Crime continues to be a major problem
- CGIC introduced

Prospects

- Infrastructure spending funded primarily by government continues to gain momentum
- Successive interest rate hikes and negative sentiment have adversely affected the residential construction market – not expected to recover before 2009 H2
- Revenue was therefore behind target at the end of the period
- BEE credentials and increased product lines expose Buildmax to government-funded projects
- Major construction companies are reporting increases in order books for civil construction projects and low-cost/subsidised housing projects
- PPP projects are proving extremely successful and are opening avenues for further work
- Major infrastructure projects announced are immune to interest rate movements

Government's commitment to address the underinvestment in infrastructure together with accelerated roll-out of low-cost housing should help alleviate the slowdown in private sector spending

Group Prospects



Group Prospects

February 2009

- Continuing to trade well post interim period to date
- If performance continues Buildmax on track to meet RLP forecast HEPS of 22,5 cents (excluding any amortisation of intangibles)

February 2010

- Benefit of expansionary CAPEX
- Strong order book
- Anticipated industry conditions
- HEPS (excluding any amortisation of intangibles) forecast to increase by not less than 40% from 2009* forecast

** Not reviewed/reported on by Buildmax's auditors*

Business Strategy & Optimisation Projects



Business Strategy

Short Term

- ✓ Raise capital & commercial debt funding
- ✓ Divest of non-core assets
- Integrate businesses
- ✓ Continue to upgrade IT / reporting systems
- ✓ Diversify customer base

PJdK3

Medium Term

- Become leading opencast coal mining services group
- Increase exposure to other areas of opencast mining
- Explore profit sharing models with junior miners
- Acquire own resources
- Repackage group debt

Long Term

- Explore opencast mining opportunities outside SA
- Become leading diversified opencast mining services group

Optimisation Projects – Progress to Date

Key project is the consolidation of Diesel Power and Vukuza

	Equipment & Services	Construction Materials	Progress to date
Procurement	<ul style="list-style-type: none">▪ Mining equipment, consumables and spares▪ Insurance and banking	<ul style="list-style-type: none">▪ Top 20 product lines, inter-group buying▪ Insurance and banking	<ul style="list-style-type: none">▪ R9 million reduction in premiums▪ QPD's of R2 million
Shared Services	<ul style="list-style-type: none">▪ Consolidate four workshops into two▪ Health & Safety▪ Training	<ul style="list-style-type: none">▪ Consolidate two workshops▪ Health & Safety▪ Training	<ul style="list-style-type: none">▪ Divisional Transport Manager appointed▪ SHEQ appointments made
Asset Optimisation	<ul style="list-style-type: none">▪ Drilling & blasting▪ Transport/logistics▪ IT Investment	<ul style="list-style-type: none">▪ Fleet▪ IT Investment	<ul style="list-style-type: none">▪ Savings of R3,5 million